

LipoMelt Quick Start Guide

1	<p>Made in USA by Veterans LipoMelt is manufactured in the United States by veterans</p>
2	<p>Injury Institute Our parent company is Injury Institute and so you might see this name on some financial or legal documents.</p>
3	<p>Test Drive Requirement To truly test this technology out... you need to use it on at least 10 over weight patients, 4 sessions each.</p>
4	<p>Have Patients Wear Snug Clothes to First Session The most powerful indicator for success is when the patients “see” results on their own body. By the 4th or 5th session, most patients will notice that their clothing does not feel as snug as before.</p>
5	<p>Review the Lipomelt.com Website The more you know, the better you will be able to communicate with your clients regarding the device. In particular, review the instructions and training videos.</p>
6	<p>Review Healing Page The device is also very effective in healing acute and chronic conditions.</p>
7	<p>Review the Forms We have posted suggestions for forms that you can use in your own business. But.... please review them and modify them for your own use.</p>
8	<p>Review Patient Intro Letter Here’s a suggestion that you might wish to use to inform your clients of this new service that you now have.</p>
9	<p>The System Box The system box includes the controller, the power supply and the six pads.</p>
10	<p>Included Items Shipped Separately 1. Surge Protector 2. Timer 3. Four 27" straps 4. One 48" strap 5. Stand 6. Hooks</p>
11	<p>Stand Set Up We recommend that you use a dab of “super glue” to make sure the hooks</p>
12	<p>New Owner Kit 1. Measuring Tape 2. Waiting Room Book 3. Sample Pamphlet 4. Sample Posters 5. Sample Referral Card</p>
13	<p>Body Tape Measure It requires some practice to be able to get consistent results. And remember to always measure prior to the LipoMassage.</p>
14	<p>Timer Neglected!... that’s what your client will feel if the device shuts off and no one is there. So set the device timer to maximum and carry a separate timer so you will shut the device off yourself.</p>
15	<p>Print Material We recommend using the printer on our website... or we can provide a file for your own printer to use.</p>
16	<p>Suggested Items to Get 1. Hand massager 2. Body Composition Analyzer 3. Vibrational Plate 4. Liver Support</p>
17	<p>Body Composition Analyzer Every client/patient, new or old should undergo this analysis. If their “score” is higher than their age, they a candidate for LipoMelt.</p>
18	<p>First Session Free Many consider the most important session to be the first. If the client/patient responds at all to the first session, you can be pretty sure that the LipoMelt program is ideal for them.</p>
19	<p>Arrange Funding To Purchase The System (NCMIC) We’ve posted the link on our website for the financial institution that we recommend.</p>
20	<p>Patient Financing (Cleargage) We’ve posted the link on our website for the financial institution that we recommend.</p>
21	<p>Username and Password To access the Practice tools section you will need these: Username: Lipo Password: Melt</p>
22	<p>Open House It usually takes around 2 months for the typical office to work out the kinks with the program. We suggest that you set a date for the open house soon after this. See the link on the website for the “ideal open house”.</p>